

Message Text

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13

ACTION EB-11

INFO OCT-01 ARA-11 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-09 NSAE-00 RSC-01 FAA-00 L-03 SS-14 NSC-10 RSR-01

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FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 5061

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E. O. 11652: GDS

TAGS: ETRN, MX

SUBJ: CIVAIR - SITREP BILATERAL NEGOTIATIONS

1. FIRST SESSION MARCH 19 CENTERED ON EXPERIENCE UNDER BILATERAL. BOTH SIDES EXPRESSED GENERAL SATISFACTION WITH OPERATING EXPERIENCE, PROCEDURES, AND ECONOMIC RESULTS. MEXDEL DREW ATTENTION TO OPERATIONAL PROBLEMS SUCH AS LACK COUNTER SPACE AT MIAMI AND SAN JUAN AIRPORTS, INADEQUATE INTRANSIT FACILITIES AT MIAMI, AND NEED FOR MORE CUSTOMS INSPECTORS AT TUCSON. USDEL POINTED OUT THAT US GOVERNMENT DID NOT OPERATE AIRPORTS SERVED BY MEXICAN CARRIERS BUT OFFERED TO ASSIST WHERE POSSIBLE IN EXPLORING SOLUTIONS TO PROBLEMS. MEXDEL SUGGESTED TIME- FRAME FOR FARE FILINGS BE REDUCED FROM 45 TO 30 DAYS IN ARTICLE 11, AND THAT IN ARTICLE 10 EX POST FACTOR REVIEW TIME BE REDUCED FROM 180 TO 90 DAYS. AFTER SHORT DISCUSSION MEXDEL DROPPED REQUEST CHANGE ARTICLE 11.

2. MEXDEL SAID THAT THERE WAS LITTLE INTEREST IN EXPANDING SERVICE TO THE U. S.; THAT MEX CARRIERS WOULD DEVOTE PRIORITY ATTENTION TO IMPROVING SERVICE ON EXISTING ROUTES OVER NEXT FEW YEARS; AND THAT EXCEPT FOR ADDING SERVICE TO AREAS SUCH AS MANZANILLO, ZIHUATANEJO AND PUNTA CAN CUM IT BELIEVED PRESENT ROUTE ANNEX DID NOT REQUIRE MAJOR EXPANSION. USDEL DREW ATTENTION TO COMMUNITIES IN U. S. THAT SEEK DIRECT LINKS WITH MEXICO.

3. AT SECOND SESSION MARCH 20 USDEL PRESSED FOR UNLIMITED AGREE-
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MENT BUT MEXICANS OFFERED ONLY 3- YEAR AGREEMENT. WHEN ATTENTION CALLED TO RECORD PREVIOUS TALKS, THEY AGREED TO A FIVE- YEAR AGREEMENT AND UNDERTOOK TO CONSIDER POSSIBILITY OF AUTOMATIC RENEWALS FOR SIMILAR FIVE- YEAR PERIODS.

4. U. S. PRESENTED DRAFT LANGUAGE FOR INCORPORATION IN SIDE LETTER FOR CHANGE IN EX POST FACTO REVIEW PERIOD FROM 180 TO 90 DAYS, COUPLED WITH LANGUAGE STATING THAT INCREASES WHICH DID NOT BRING CAPACITY ABOVE LEVEL OF PREVIOUS YEAR' S SEASON DID NOT REQUIRE PRESCREENING. MEXDEL FOUND LANGUAGE BOTH PROPOSALS GENERALLY SATISFACTORY.

5. USDEL MADE FOLLOWING ROUTE PROPOSALS:

A. EL PASO- GUADALAJARA, MANZANILLO, MEXICO CITY FOR U. S.

B. ADD ALBUQUERQUE TO MEXICAN ROUTE TO DENVER.

C. ELIMINATE RESTRICTIONS APPLICABLE U. S. ROUTE M AND MEX ROUTE K, PLUS ADDITION MANZANILLO, ZIHUATANEJO AND MEXICO CITY TO U. S. ROUTE M.

D. ADD MEXICO CITY TO U. S. ROUTE O.

E. IF MEXICANS INTERESTED IN ACCESS TO THE SAN FRANCISCO BAY AREA, WE PREPARED CONSIDER ON BASIS APPROPRIATE EXCHANGE OF VALUES.

F. IF MEXICO STILL INTERESTED IN MEXICO- HONOLULU- TOKYO ROUTE, WE WERE PREPARED TO DISCUSS. MEXDEL QUICKLY RESPONDED THAT NO TOKYO INTEREST EXISTS.

6. IN RESPONSE ABOVE, MEXDEL SAID IT WAS PREPARED NEGOTIATE PROPOSAL A PROVIDED MEXICO CITY ELIMINATED. RE B NO INTEREST IN ALBUQUERQUE. RE C MEXICANS PROPOSED ADDING GUADALAJARA TO MEX ROUTE K, DROPPING RESTRICTIONS, AND ADDING ONLY MANZANILLO AND ZIHUATANEJO TO U. S. ROUTE M AND MEX ROUTE K, MAKING ROUTES IDENTICAL. RE ADDITION TO U. S. ROUTE O, MEXDEL SAID THIS WOULD IN EFFECT PROVIDE DOUBLE DESIGNATION MEXICO- NEW YORK AND POSSIBLY DEFLECT SERVICE FROM MEXICAN WEST COAST POINTS AS ENVISAGED WHEN ROUTE DRAWN UP. MAINTAINED SAME POSITION WHEN USDEL INDICATED PREPARED TO ACCEPT ONE STOP REQUIREMENT BETWEEN NEW YORK LIMITED OFFICIAL USE

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AND MEXICO. RE E MEXDEL SAID THERE IS NO GREAT INTEREST IN EX-

PANDING SERVICE TO SAN FRANCISCO BAY AREA. MEXDEL THEN PROPOSED
NEW YORK - PUNTA CAN CUM NONSTOP ROUTE FOR BOTH SIDES.

7. USDEL SUGGESTED U. S. WOULD ACCEPT ONE STOP SERVICE BETWEEN
PHOENIX AND MEXICO CITY AND VOICED DOUBTS ZIHAUTANEJO SERVICE
COULD BE SUPPORTED WITHOUT ADDITION OF MEXICO CITY TO ROUTE.
TALKS ADJOURNED UNTIL THURSDAY, MARCH 22, DUE TO MEXICAN
NATIONAL HOLIDAY.

8. COMMENT: AS IS APPARENT FROM ABOVE, LACK OF INTEREST IN
ROUTES TO U. S. IS SEVERELY RESTRICTIVE FACTOR IN ROUTE EX-
PLORATIONS. MEXICANS ONLY WANT ADDITIONAL SERVICE FROM U. S.
TO CERTAIN VACATION SITES, NOT MEXICO CITY AND ACAPULCO.
HAVE NOT MENTIONED SANTA ANA.
DEAN

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